



第八大陸：サイバー大陸の発見とデジタル・アイデンティティ

The 8th Continent: Discovery of the Cyber Continent
and Digital Identity



_nat_en



<https://nat.sakimura.org>



<https://nat.Sakimura.org/youtube.php>



<https://www.linkedin.com/in/natsakimura>

Nat Sakimura

Research Fellow, Nomura Research Institute

Chairman of the board, OpenID Foundation



(photo) Nat Sakimura: The courtyard of the St.Mary's School, Nairobi



(photo) Hisao Sakimura: Kenya Music Festival



(photo) Hisao Sakimura: Kenya Music Festival



Mark Ndesandjo

(photo) Hisao Sakimura: Kenya Music Festival



Mark OBAMA

(photo) Hisao Sakimura: Kenya Music Festival

もくじ

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1. 第八大陸の発見と統治インフラとしてのデジタル・アイデンティティ

2. OpenID Connectはどこから来て、どこへ行くのか？

3. 第八大陸で生き残るには

1. Discovery of the 8th Continent and the digital identity as the governance infrastructure.

2. Where OpenID Connect came from and where it is heading to.

3. How to stay relevant in the 8th Continent

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産業革命 | Industrial Revolutions

8

1st industrial revolution

- Coal, Steam Engine, Iron

1765



2nd industrial revolution

- Oil, Electricity, Steel



1870

3rd industrial revolution

- PLC, Automation

1969



1993

4th industrial revolution?

- The internet,
Mobile Network,
PC, IoT, AI

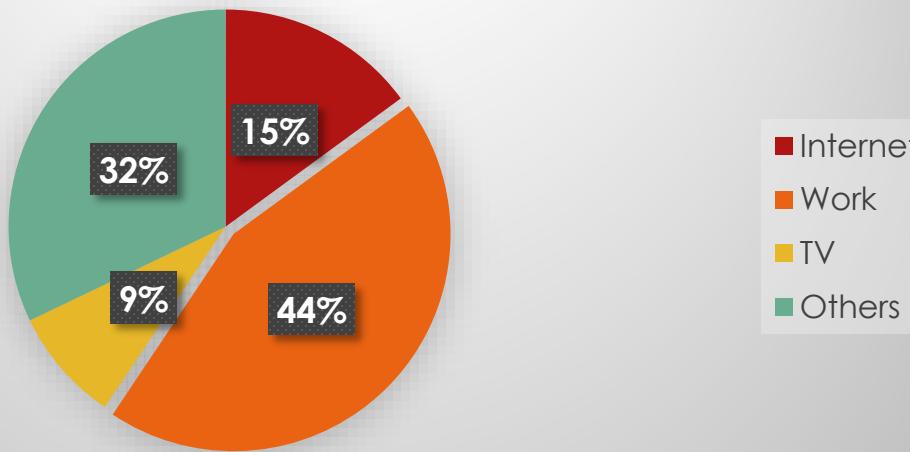


新たな「生活空間」の導入

Introduction of new “Living Space”

We spend so much time in the new "space"

Time distribution of a Japanese in 20s



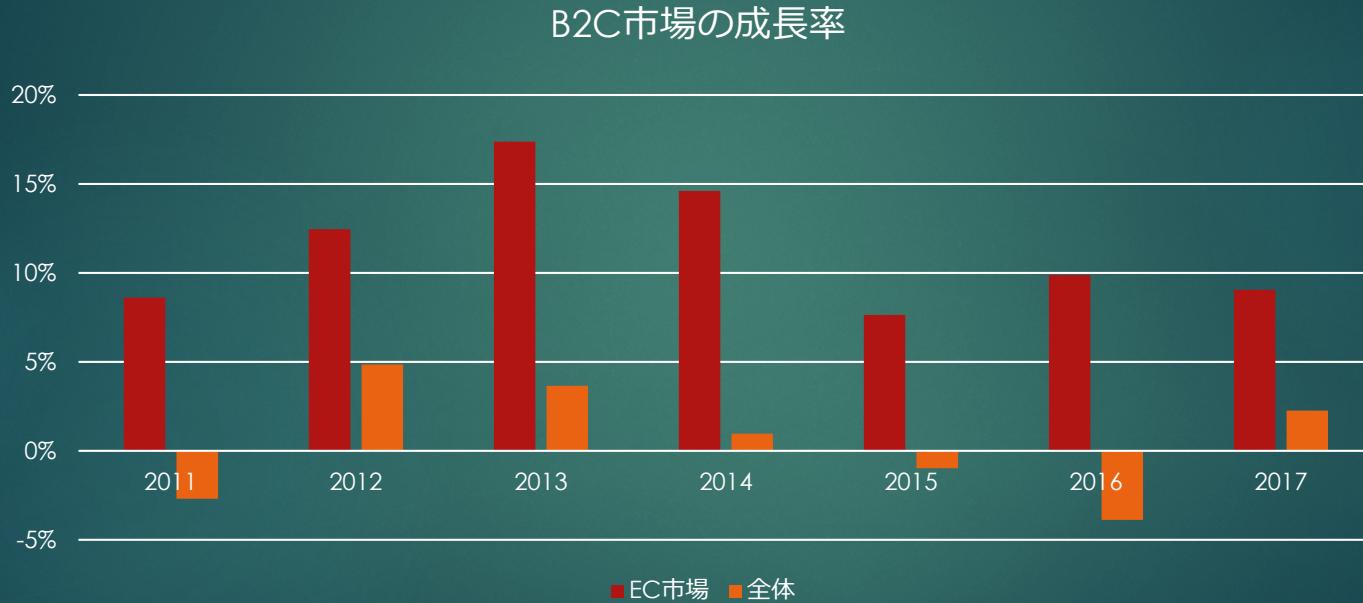
(出所) 総務省情報通信白書H.30年版、およびe-Statより筆者作成

八大大陸 | The 8th Continent

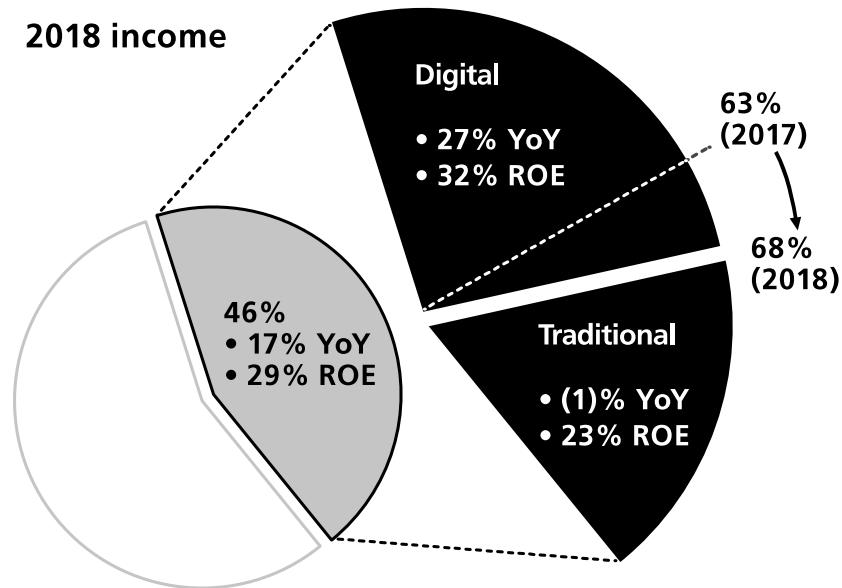
(a.k.a. サイバースペース | Cyber-space)

第八大陸は高成長

The growth rate of the 8th continent is high



(出所) 経産省ニュースリリース(2018/4/30)「電子商取引に関する市場調査の結果を取りまとめました」をもとに筆者



Overall Consumer and SME (SG, HK) contribute 46% of Group income

DBS's income from Digital increasing rapidly

第八大陸のよって立つ原則は、旧世界
とそれほど変わらない

The foundational principles of the
8th continent is the same as the old
world

資本主義と人権

Capitalism and Human Right

資本主義

- 所有権の絶対
- 商品生産および流通の自由

人権

- 個人の自由
- 権利の平等
- 主権在民

Capitalism

- Absolute Ownership
- Freedom of production and trade

Human Right

- Individual Freedom
- Equal Right
- Sovereignty of people

所有権の絶対&商品 生産及び流通の自由

その基本には、

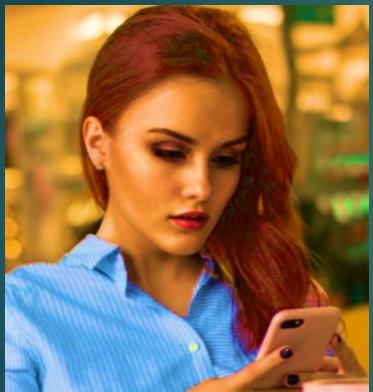
- ▶ 権利者が誰か、
- ▶ 対象が何か、
- ▶ 権利者および彼が許した者のみが、対象にアクセスできるよう制御できること

Absolute ownership &
Freedom of production and
trade

As the foundation, it needs to

- ▶ Identify the owner
- ▶ Identify the object
- ▶ Access control over the identified object

誰が
WHO



どのように
HOW



何に
WHAT



誰が
WHO



どのように
HOW



何に
WHAT

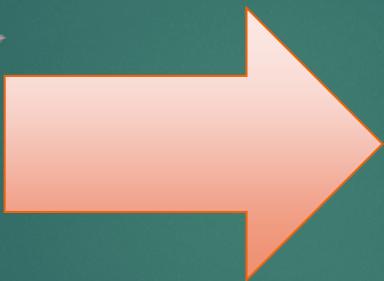


identity

IDENTITY

set of
attributes
related to
an entity

Entity



Identity²²



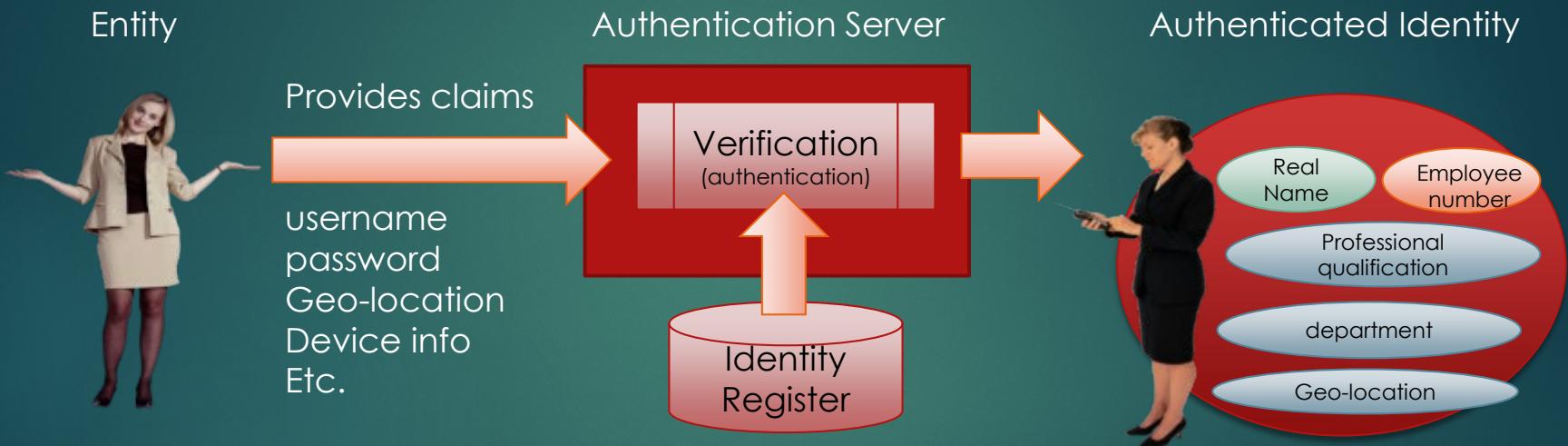
Real Name

Employee number

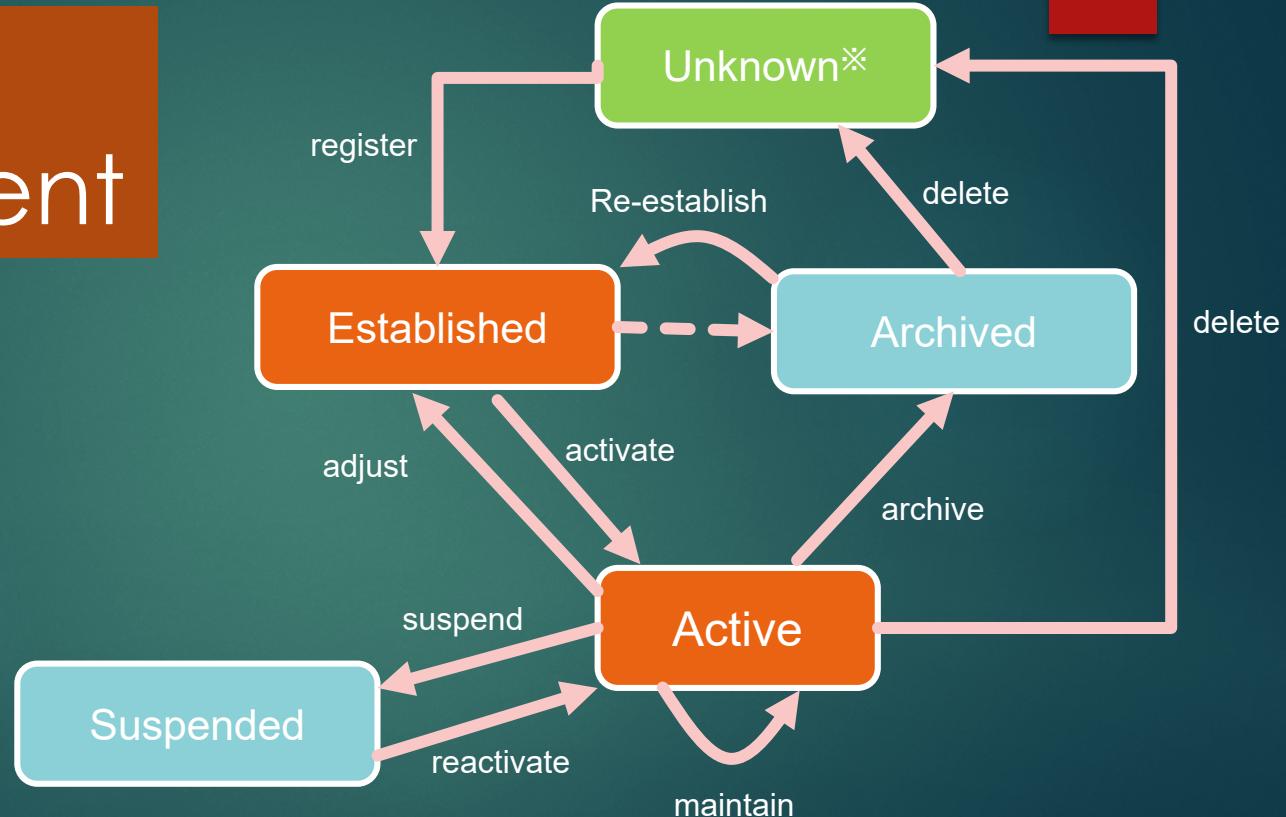
Professional qualification

department

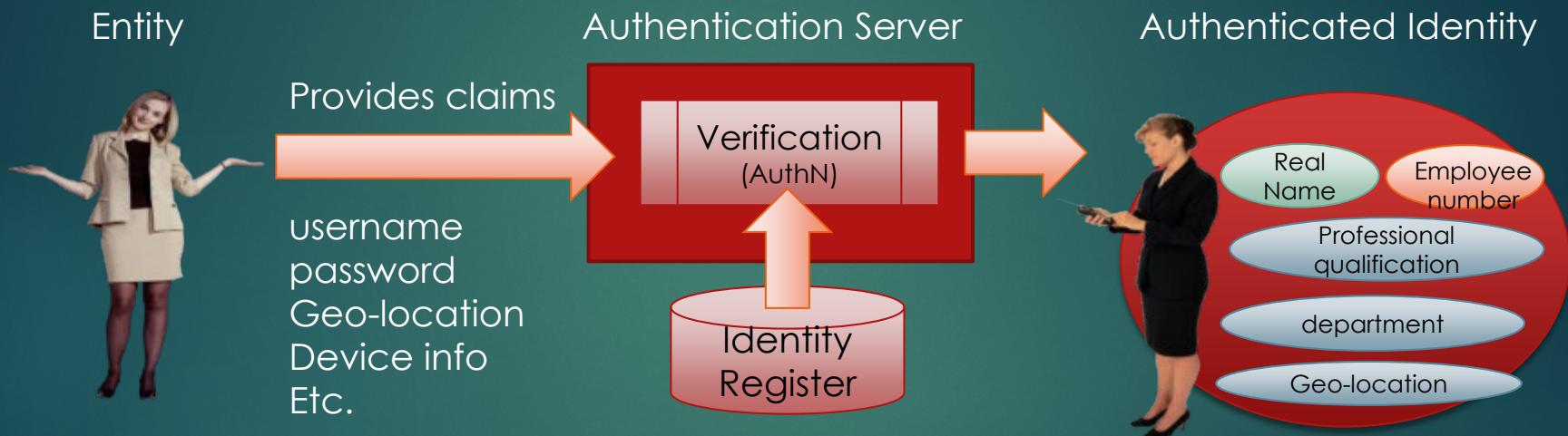
Geo-location



Identity Management

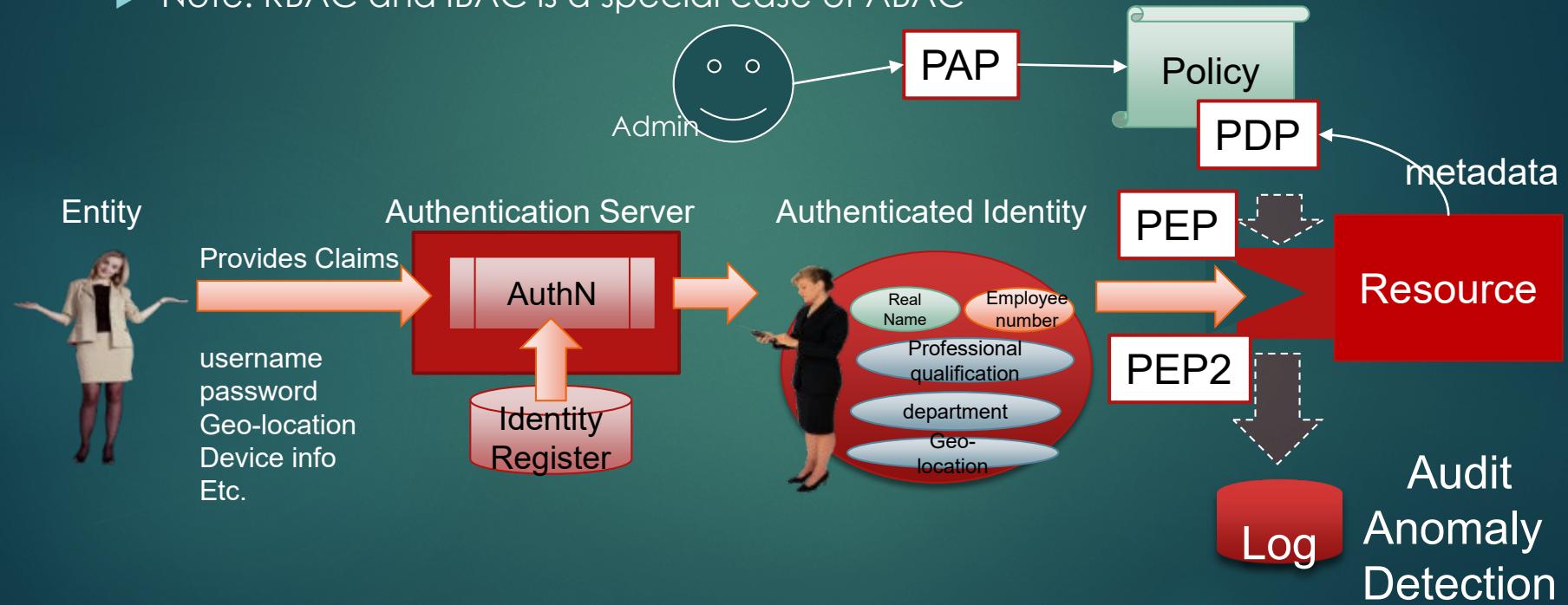


(source) Created by the author based on ISO/IEC 24760-1 Identity management framework: Part 1



Authenticated Identity is used for Attribute Based Access Control (ABAC)

- ▶ Note: RBAC and IBAC is a special case of ABAC



実体 – アイデンティティ・モデルは、
プライバシーを考える上でも有用

Entity – identity model is useful to
model the privacy as well

プライバシーの尊重の根底にあるのは人権規定であり、そこを根幹において対策をする必要がある。護るべきは人権でありデータではない。（データ保護は単なる手段。）

Foundation of privacy protection is the human right. What needs to be protected is the human right and not data. (Protection of data is a control mechanism.)

EU

- ▶ 欧州人権条約第8条 (1950)
- ▶ (1)すべての者は、その私生活、家族生活、住居および通信の尊重を受ける権利を有する。
- ▶ (2)この権利の行使に対しては、法律に基づき、かつ国の安全、公共の安全もしくは国の経済的福利のため、混乱もしくは犯罪の防止のため、健康もしくは道徳の保護のため、または他者の権利および自由の保護のため民主的社會において必要な場合以外、公的機関による干渉があつてはならない。
 - ▶ (出所) 総務省「プライバシー保護に関する先進諸外国の対応状況」

EU

- ▶ European Convention on Human Rights, Article 8 (1950)
 - ▶ 1 Everyone has the right to respect for his private and family life, his home and his correspondence.
 - ▶ 2 There shall be no interference by a public authority with the exercise of this right except such as is in accordance with the law and is necessary in a democratic society in the interests of national security, public safety or the economic well-being of the country, for the prevention of disorder or crime, for the protection of health or morals, or for the protection of the rights and freedoms of others.

日本

- ▶ 憲法13条：幸福追求権
- ▶ すべて国民は、個人として尊重される。生命、自由及び幸福追求に対する国民の権利については、公共の福祉に反しない限り、立法その他の国政の上で、最大の尊重を必要とする。
- ▶ → 宴の後事件(1964)：東京地裁が憲法13条に基づくプライバシーの権利を認め、それが侵されたときは民法709条による損害賠償請求ができるとした。

Japan

- ▶ Article 13 of Japanese Constitution
- ▶ All of the people shall be respected as individuals. Their right to life, liberty, and the pursuit of happiness shall, to the extent that it does not interfere with the public welfare, be the supreme consideration in legislation and in other governmental affairs.
- ▶ → “Utagenoato Incident”(1964): Tokyo district court ruled that there is right for privacy based on Art. 13 of the Constitution, and that the claim to damage can be done based on the article 709 of the Civil Law.

(Robert Waldinger)

「私達を幸福に健康にするものは、良い人間関係 に尽きる。」
Good relationship keeps us happier and healthier

1. 社会とのつながりは非常に良い影響を与える
social connections are really good for us, and that loneliness kills.
2. 身近な人たちとの関係の質が重要
it's the quality of your close relationships that matters.
3. 良い関係は体だけでなく脳を守る
good relationships don't just protect our bodies, they protect our brains

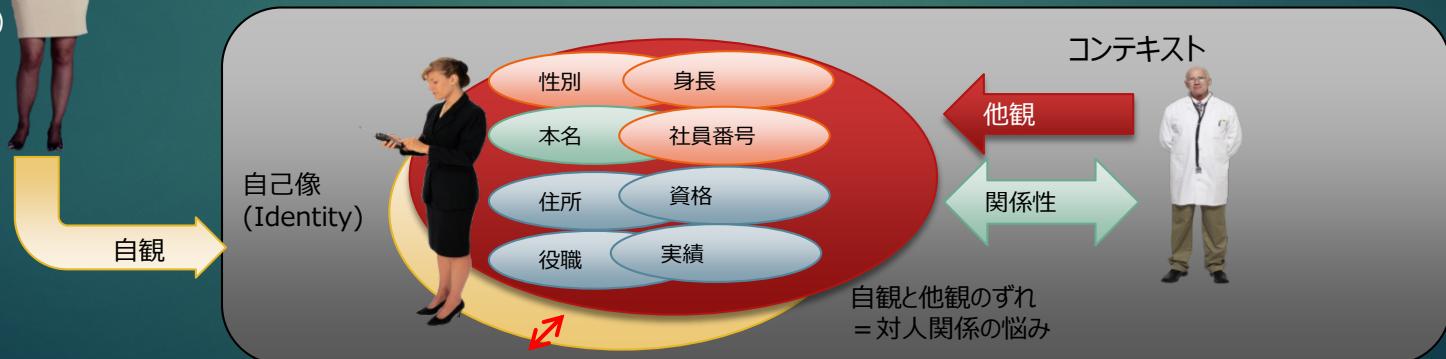
(出所) ロバート・ウォールディングー「人生を幸せにするのは何？ 最も長期に渡る幸福の研究から」TEDxBeaconStreet
Robert Waldinger: What makes a good life? Lessons from the longest study on happiness, TEDxBeaconStreet

(参考) Waldinger, R.J., & Schulz, M.S. (2010). What's love got to do with it? Social functioning, perceived health, and daily happiness in married octogenarians, Psychology and Aging 25, 422-431.

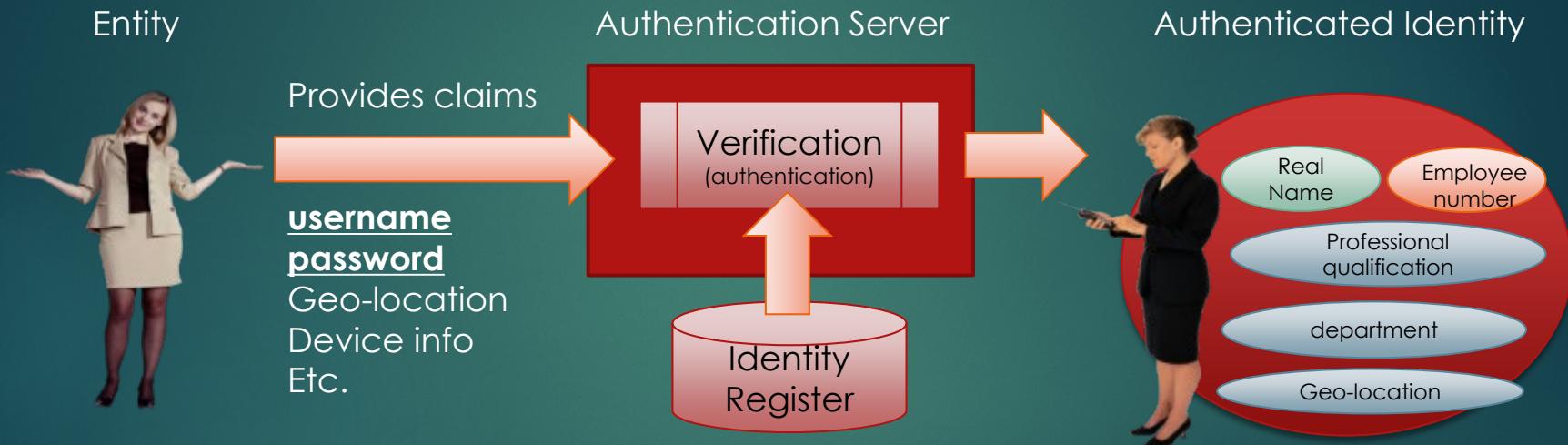
属性提供によるアイデンティティの調整による関係性の改善

Provision of attributes to adjust the perceived identity to improve the relationship.

▶ ※ Entity – Identity Model



... and in the 8th Continent, we do this through authenticated identity



資本主義の観点から見ても、人権から
みても、デジタル・アイデンティティ
が第八大陸の基盤をなすことがわかる

Digital Identity is the Foundation of
the 8th Continent both from the
Capitalism View and Human Right
View

このことに早くから気がついたひとた
ちがいました。

There are people who realized that
early on.

G A F A M
o p a m i
o p c a c
g l e z r
l e b o o
e o n s
o o f t

JWx, OAuth, OpenID Connect

もくじ

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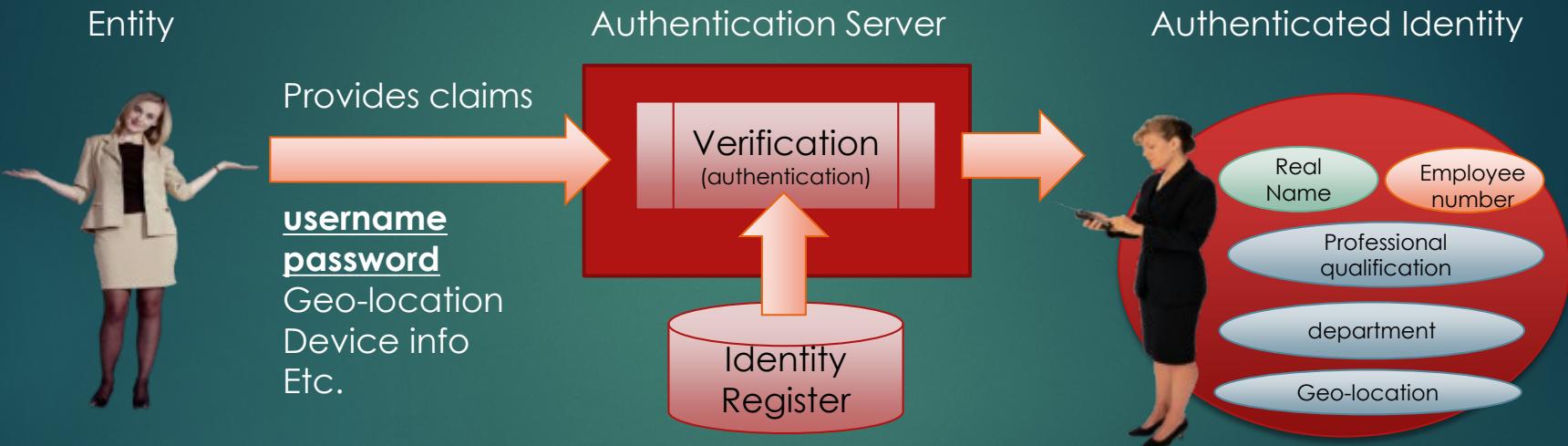
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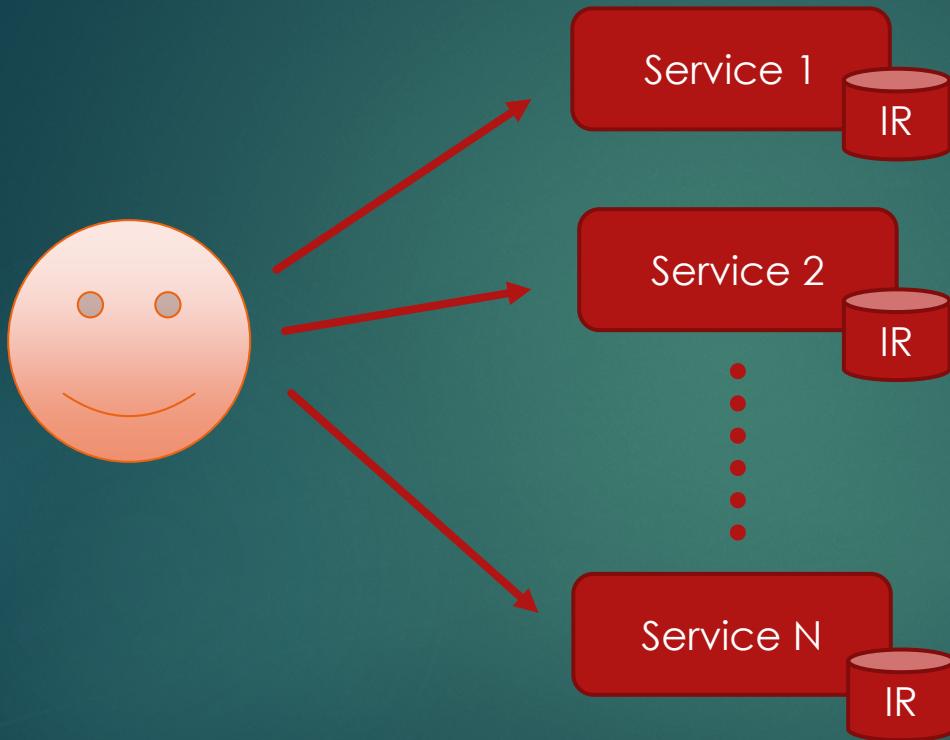




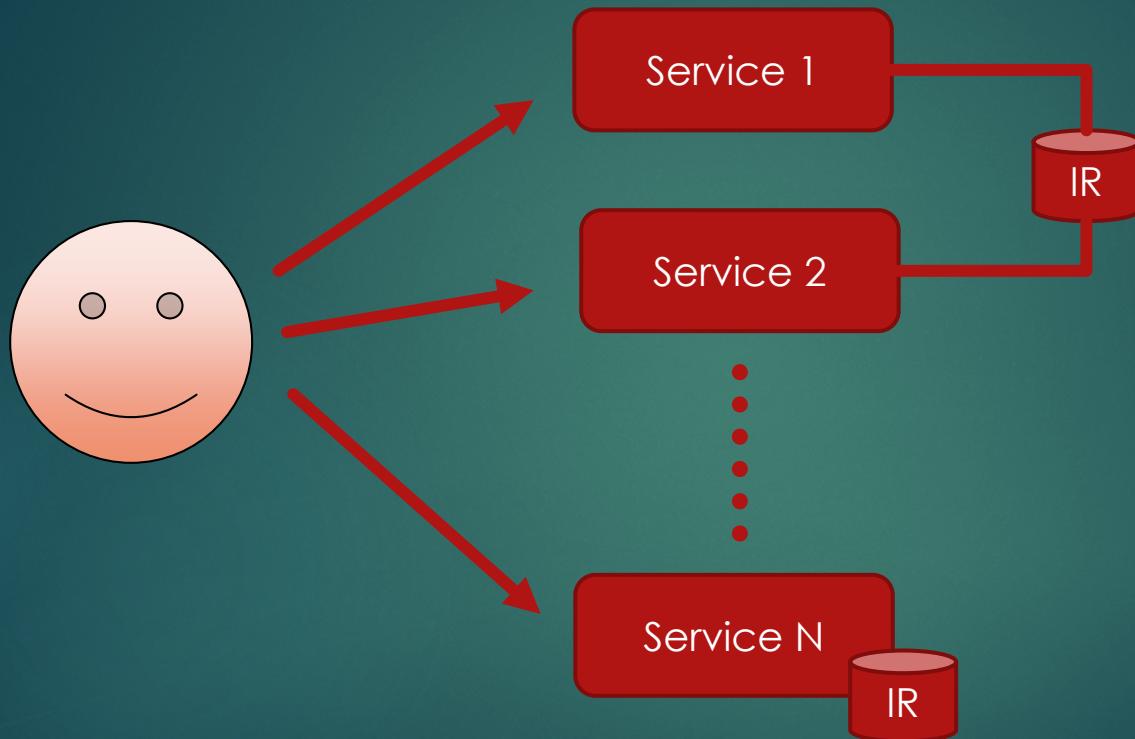
MIT's CTSS system
(1961) used
LOGIN &
PASSWORD –

An example
of individual
password

Per System identity



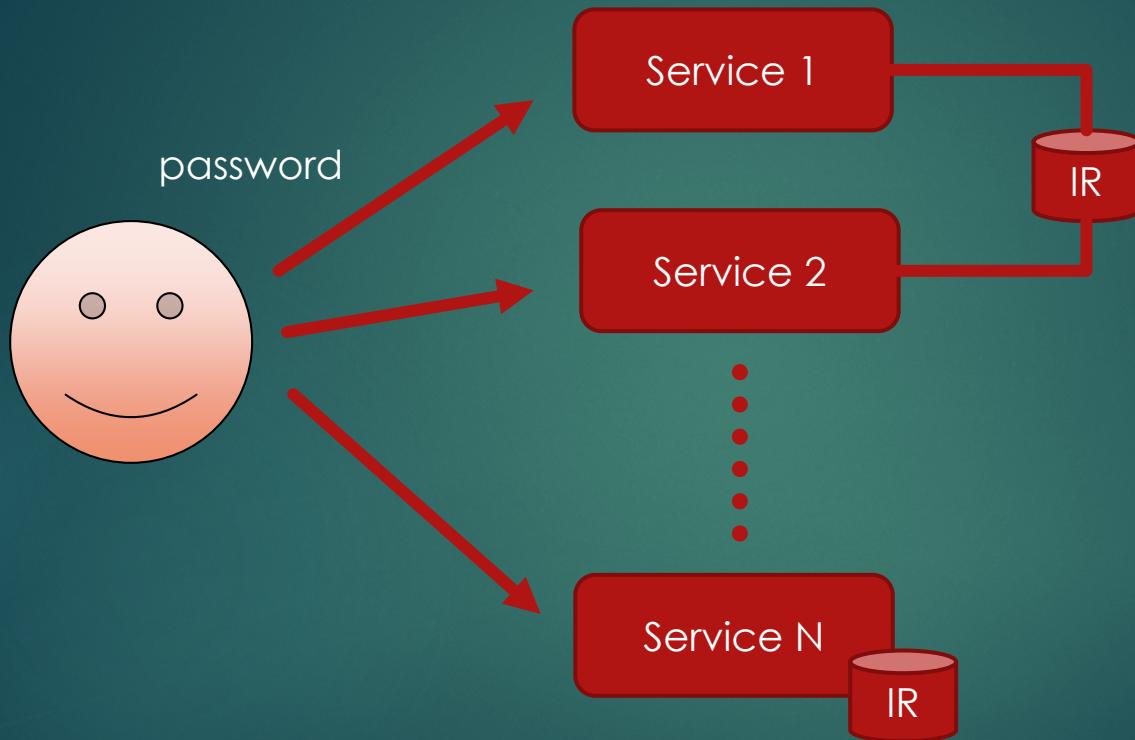
Shared identity



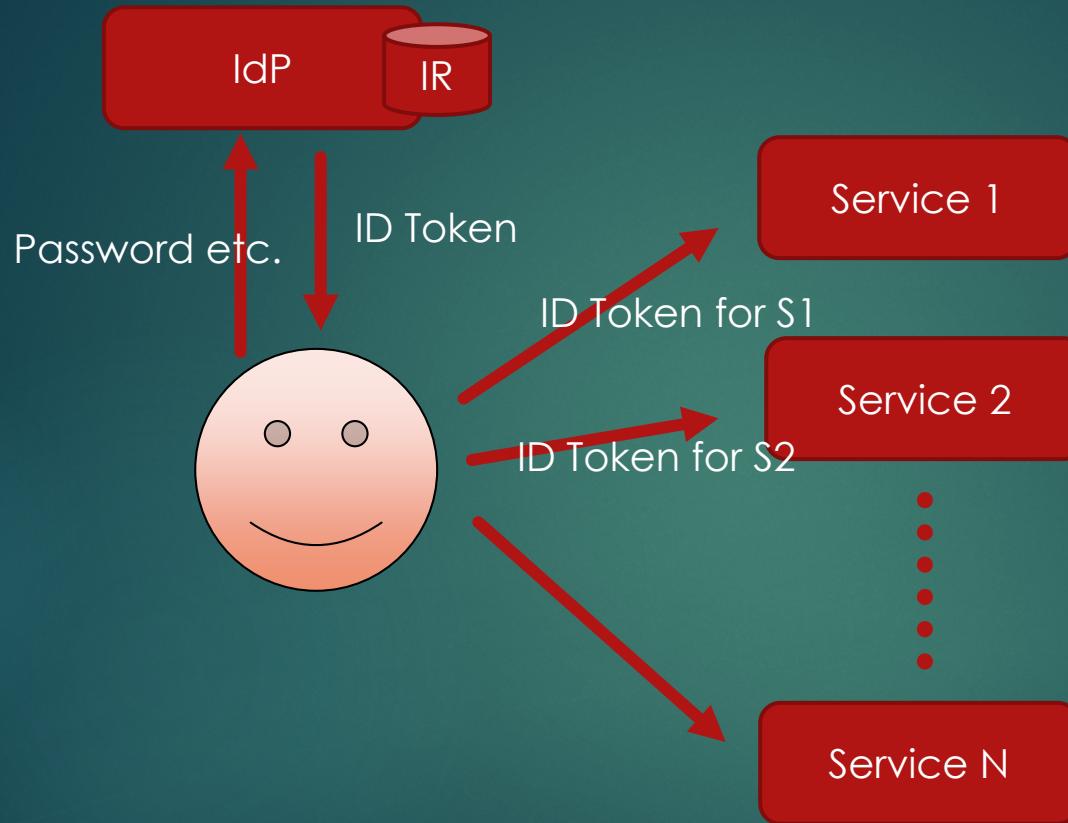
Phishing!



Shared identity



Federated identity



OpenID Authentication 2.0 (key=value)

SAML 1.0



Dave Recordon
(Facebook)



SAML 2.0
(XML, XML SIG,
SOAP)

OAuth 1.0
(Key=value)



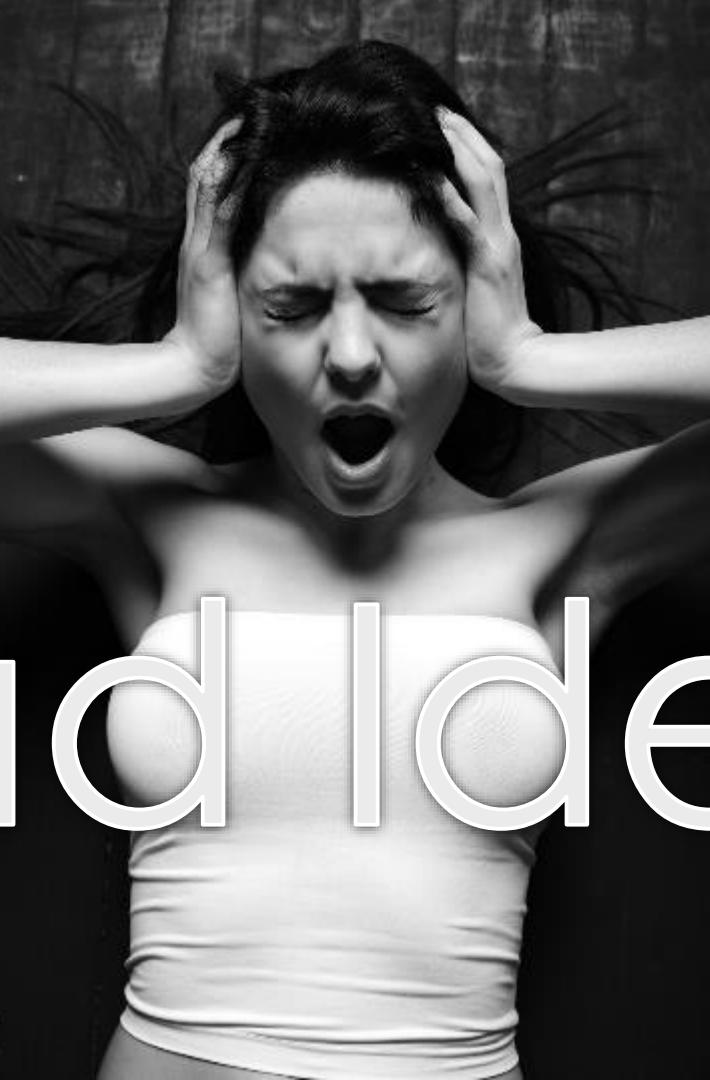
2008



Untrusted Apps

Give
passwords
(full right) to
all of them?



A black and white photograph of a woman with dark hair, wearing a light-colored, ribbed, strapless top. She is shouting or screaming with her mouth wide open and her hands clutching her head. The background is dark and textured.

Bad idea

Audience identity & Minimum access authorization

ID Token & Access Token

Problems of SAML, OpenID Authentication 2.0, OAuth 1.0



Nat Sakimura
(NRI)



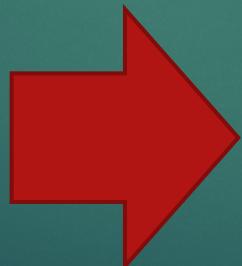
John Bradley
(Mercenary working for NRI)



Breno de Madeiros
(Google)

Early design decisions:

1. No canonicalization
2. ASCII Armoring
3. JSON
4. REST



JSON Simple
Signature (JSS)
& Encryption (JSE)

Then, there was a parallel work

Magic Signature
& JSON Token



Dirk Balfanz



John Panzer

And there came Mike Jones

- ▶ “You guys should come together and standardize it at IETF. Don’t worry. I can take care of the editing!”

JSON Simple
Signature (JSS)
& Encryption (JSE)

Magic Signature &
JSON Tokens



JWx

- ▶ JWS: JSON Web Signature
- ▶ JWE: JSON Web Encryption
- ▶ JWT: JSON Web Token etc.

Early design decisions:

1. No canonicalization
2. ASCII Armoring
3. JSON
4. REST
5. JWx



Dick Hardt



Allen Tom

Early design decisions:

1. No canonicalization
2. ASCII Armoring
3. JSON
4. REST
5. JWx
6. Base on OAuth ~~WRAP~~ 2.0

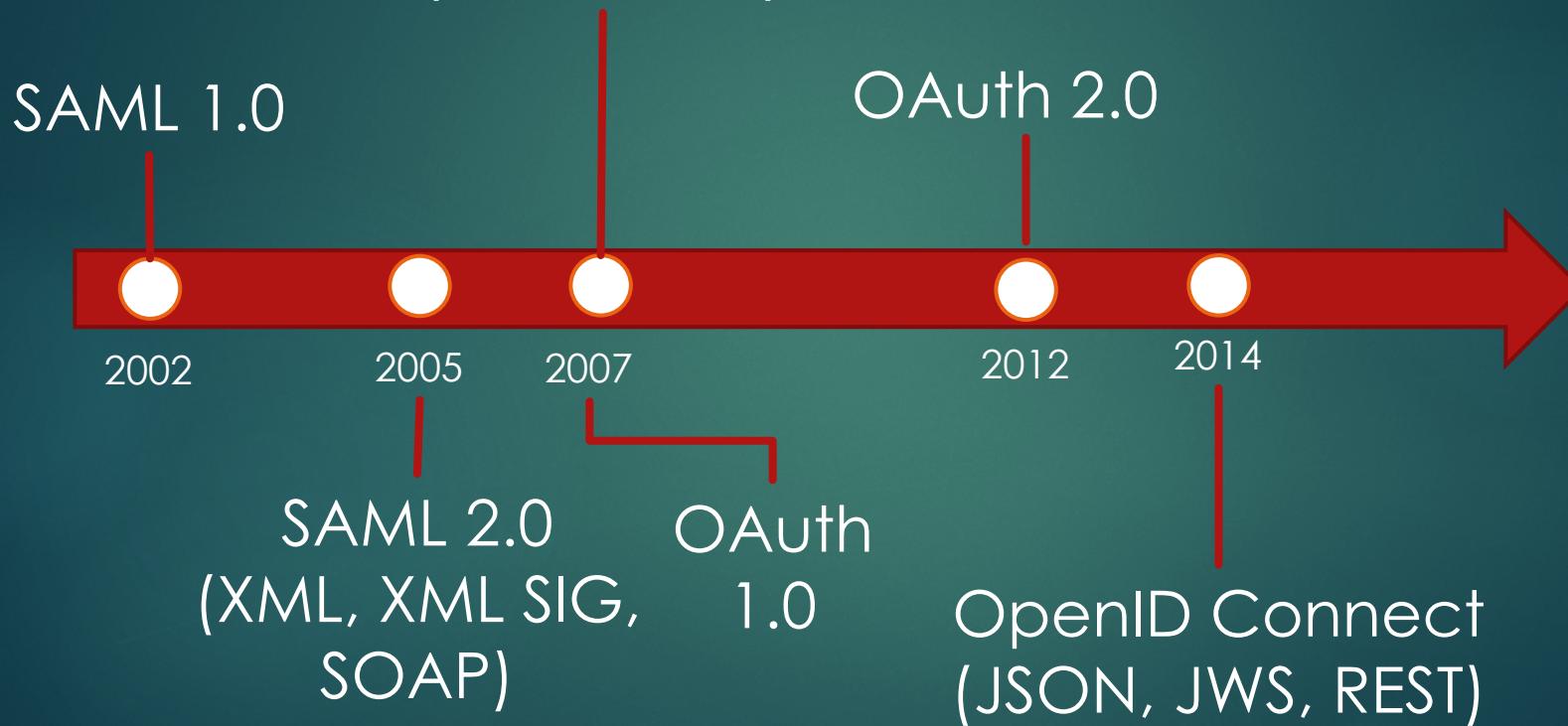


Dick Hardt



Allen Tom

OpenID Authentication 2.0 (key=value)





ID Token

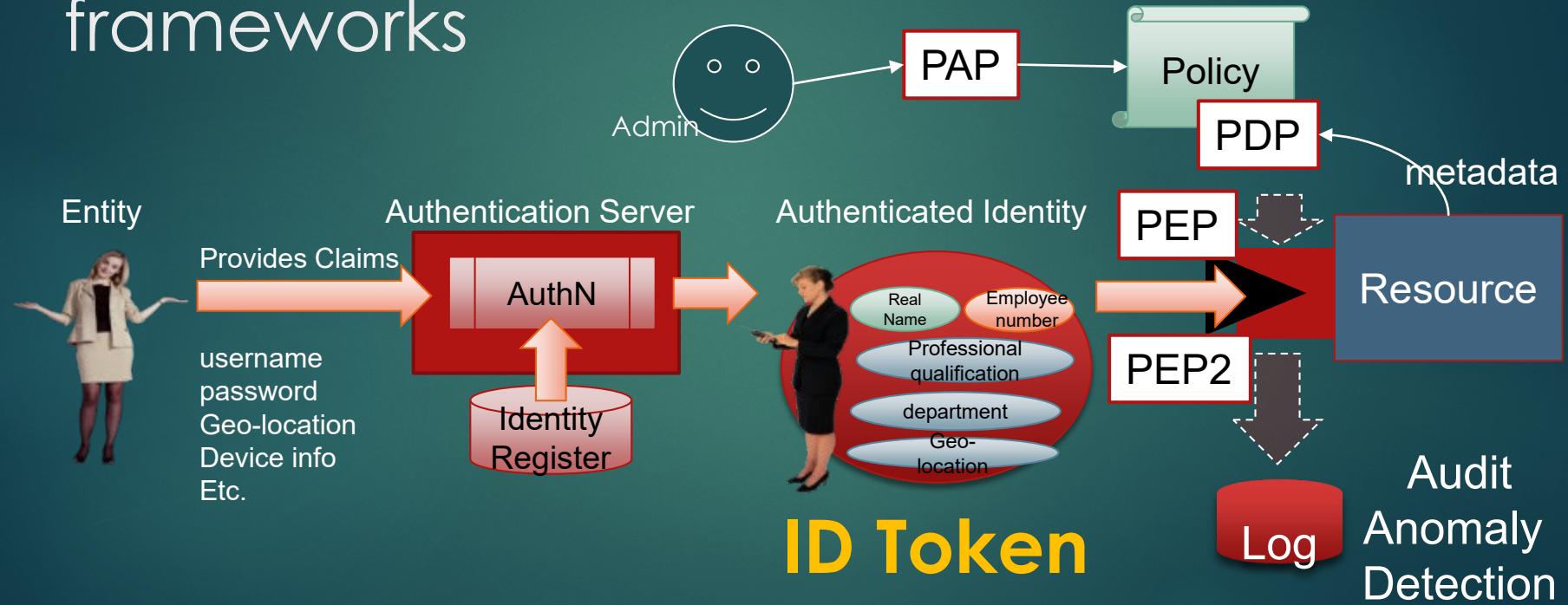
JWS/JWE/JWKS

OAuth 2.0

HTTPS

A protocol that defines for a client how to request and for the server to provide the ID Token

That is perfectly fit for modern identity and access control frameworks



It has a great traction.

LINE Developers

Products ▾

Documents ▾

Document top

LINE Login ▾

Top

General

Overview

Getting started

LINE Developers > Document top > LINE Login > Web > Integrating LINE Login with your web app

Integrating LINE Login with your web app

★ Note: This guide describes how to integrate LINE Login v2.1 which supports the [OpenID Connect](#) protocol and allows you to retrieve user information with ID tokens. To integrate LINE Login v2 with your web app, see [Integrating LINE Login v2](#).

e.g., LINE uses OpenID Connect



So does
Google,
Microsoft,
Salesforce,
Amazon,
GSMA,
a bunch of
nations,
etc.

Over 90% of Azure
AD App
Authentication are
Over OpenID
Connect
as of

April
2018



Alex Simmons at EIC 2018

But this is just a beginning

- [1. Introduction](#) ↓
- [2. ID Token](#) ↓
- [3. Authentication](#) ↓
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 - [3.2. Authentication using the Implicit Flow](#) ↓
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6. Passing Request Parameters as JWTs ↴

&

3.3. Authentication using the Hybrid Flow ↴

Mutual signature protocol – conceived as a mechanism to achieve “Contract Exchange (CX)”, which is the original use case for OIDC.



It was quite unpopular
during the drafting.

“Too Complex.
Nobody is going
to use it!”

... but

what about in the
case of entering a
binding contractual
relationship like
payment?



OPEN BANKING[What is Open Banking?](#)[FAQs](#)[Regulated providers](#)[Insight](#)

Meet the regulated providers

The providers listed in this index are enrolled in Open Banking. They are regulated and able to offer services using Open Banking.

Open Banking does not endorse the products, services or statements listed here. For further information see our [website terms and conditions](#)

<https://www.openbanking.org.uk/provider-categories/account-providers/>

ABN AMRO Bank NV
AIB Group (UK) plc
Bank of Cyprus UK Ltd
Bank of Ireland (UK) Plc
Bank of Scotland plc
Barclays Bank Plc
Clydesdale Bank PLC
HSBC UK Bank Plc
ICBC (London) plc
Lloyds Bank PLC
etc...

It is now being used as the foundation of
OpenID Financial-grade API (FAPI)
Security Profile

7. Self-Issued OpenID Provider +

Self
Sovereign
Identity

Social & Bank Identities

**Third
party
hosted
Identity**



Google Cloud Platform



Host your
own IdP

on-premise
/ cloud

It can be
on your
local
machine



Self-issued OP – Never taken away



HOSTED ON YOUR LOCAL MACHINE.



NO NEED FOR IDP DISCOVERY BECAUSE IT IS LOCAL.



USER IDENTIFIER IS THE HASH OF THE PUBLIC KEY GENERATED BY THE SOFTWARE.

Challenges that “Self Hosted” IdPs are facing



- ▶ Establishing trust in Keys used in the past.
- ▶ Key recovery (esp. for Self-Issued OP)
- ▶ RPs are not accepting it.
 - ▶ To date, my own services are pretty much the RPs that is accepting my own IdP.
 - ▶ Could I login to my PC/Mac/Phone with it?

OpenID Connect specifications:

- OpenID Connect Core – Defines the core OpenID Connect functionality: authentication and authorization to communicate information about the End-User
- OpenID Connect Discovery – Defines how clients dynamically discover information about the provider
- OpenID Connect Dynamic Registration – Defines how clients dynamically register with providers
- OAuth 2.0 Multiple Response Types – Defines several specific new OAuth 2.0 response types for OpenID Connect Authentication requests
- OAuth 2.0 Form Post Response Mode – Defines how to return OAuth 2.0 Authentication responses (e.g., OpenID Connect Authentication Response parameters) using HTML form values that are suitable for client-side JavaScript applications
- OpenID 2.0 to OpenID Connect Migration 1.0 – Defines how to migrate from OpenID 2.0 to OpenID Connect

Self-Certification

- ▶ IdP登録のサポートコストを解決し、RPからの技術的信頼を得るための手段
- ▶ To solve the IdP on-boarding support cost issue and earn technical trust from the Relying Parties



OpenID Connect specifications:

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- OpenID 2.0 to OpenID Connect Migration 1.0 – Defines how to migrate from OAuth 2.0 to OpenID Connect

OpenID Connect specifications:

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- OAuth 2.0 Form Post Response Mode – Defines how to return OAuth 2.0 Authentication Response parameters) using HTML form values that are suitable for direct user interaction
- OpenID 2.0 to OpenID Connect Migration 1.0 – Defines how to migrate from OpenID 2.0 to OpenID Connect

Granular Claims Request and Consent Management

5.5. Requesting Claims using the "claims" Request Parameter ↓

3.1.2.3. Authorization Server Authenticates End-User

3.1.2.4. Authorization Server Obtains End-User Consent/Authorization

Claims request model specified in 5.5 of OIDC

- Allows granular specification of claims for “Collection Minimization”
 - Can mark “essential”
- Forms the basis for consent management system in conjunction with claims:
 - “usage policy (policy_uri)” and
 - “ToS (tos_uri)” registered during the client registration.

```
{  
  "userinfo":  
  {  
    "given_name": {"essential": true},  
    "nickname": null,  
    "email": {"essential": true},  
    "email_verified": {"essential": true},  
    "picture": null,  
    "http://example.info/claims/groups":  
  },  
  "id_token":  
  {  
    "auth_time": {"essential": true},  
    "acr": {"values": ["urn:mace:incommo"}  
  }  
}
```

Combine this with 3.1.2 and DynReg to achieve Selective Sharing and consent management



3.1.2.3. Authorization Server Authenticates End-User

3.1.2.4. Authorization Server Obtains End-User Consent

Note that `policy_uri` and `tos_uri` is bound to the client and not to the authorization request.

- ▶ This makes revoking of the consent easy.
- ▶ Just revoke the authorization to the client.
i.e. Existing OAuth mechanism works.

← Apps with access to your account

 AccorHotels		Has access to Google Contacts
 Amazon Alexa		Has access to Google Calendar
 CloudPlayer™ by doubleTwist cloud & offline player		Has access to Google Drive
 Dropbox		Has access to Google Contacts
 Evernote		Has access to Google Calendar, Google Contacts, Google Drive
 Evite, Inc.		Has some account access

3 Claims Models

Normal

Aggregated

Distributed

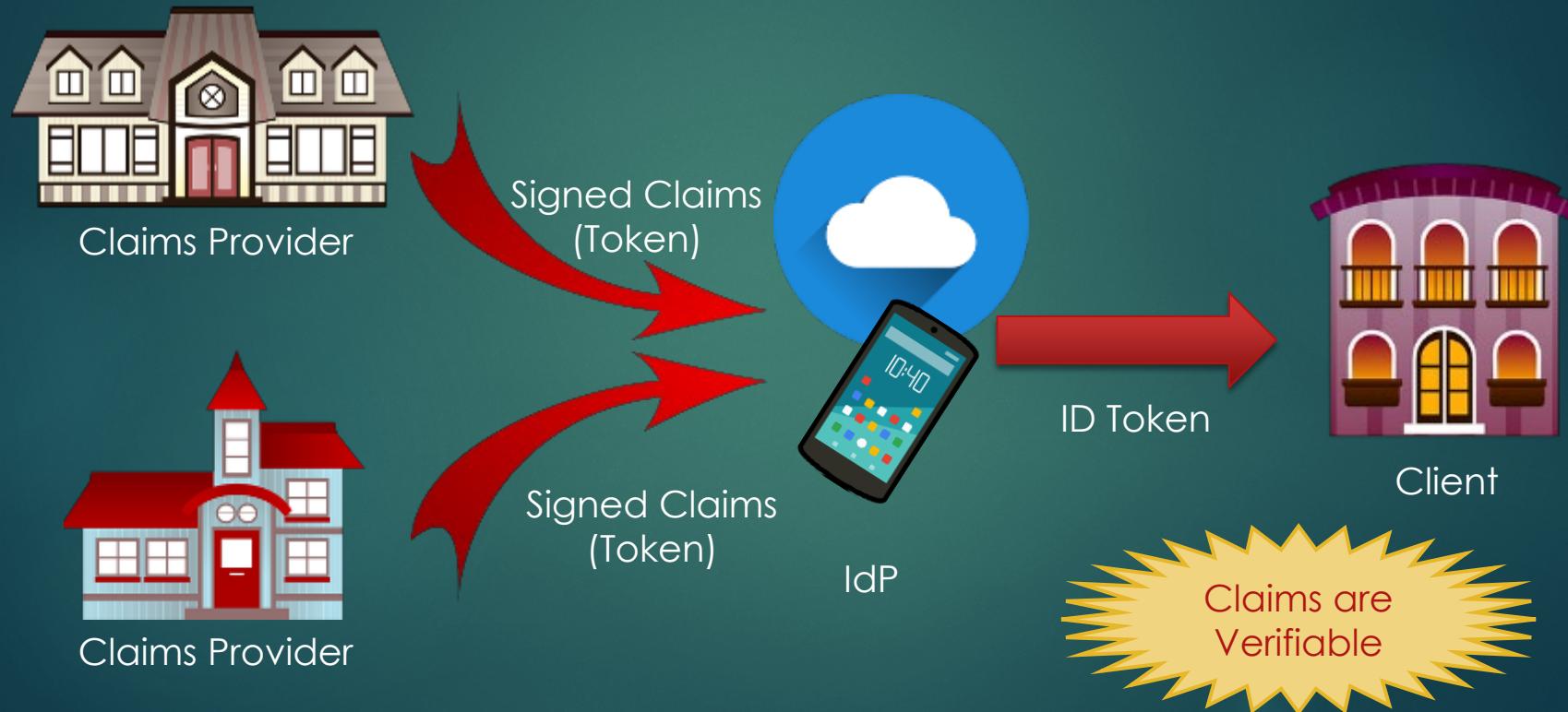
5.6.1. Normal Claims ↓

5.6.2. Aggregated and Distributed Claims ↓

Normal (Simple) Claims



Aggregated claims



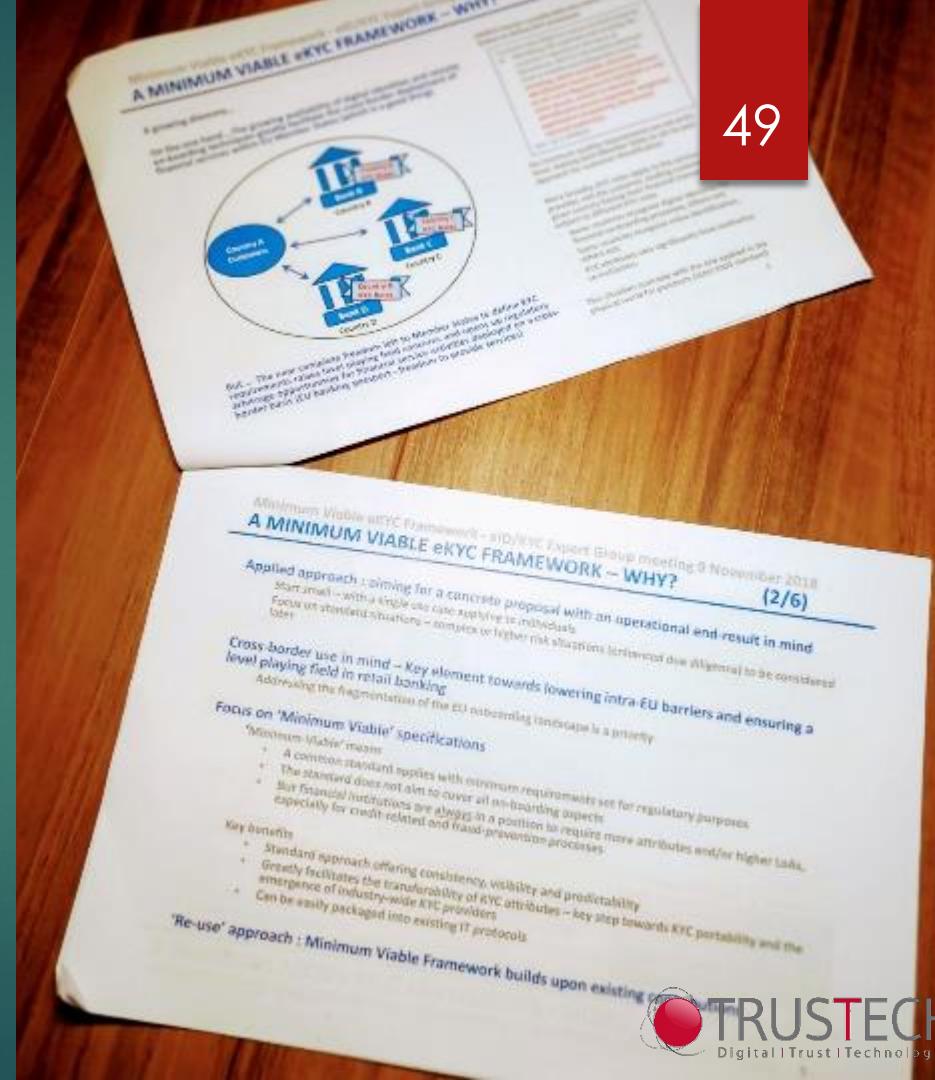
Distributed Claims



An example of on-going activities on the claims-set

- ▶ Minimum Viable eKYC Framework (eID/KYC Expert Group @ EC)

Trusted Attributes / Claims



O2O: Online Authentication for Offline Transaction 92

-- CIBA: Client Initiated Backchannel Authentication
for more trustworthy user authentication

- ▶ Use-case 1: Customer authentication @ Call centers



O2O: Online Authentication for Offline Transaction 93

-- CIBA: Client Initiated Backchannel Authentication

- ▶ Use-case 2: IoT including Smart Speakers



O2O: Online Authentication for Offline Transaction 94

-- CIBA: Client Initiated Backchannel Authentication

- ▶ Use-case 3: Payment at PoS



1. 第八大陸の発見と統治インフラとしてのデジタル・アイデンティティ

2. OpenID Connectはどこから来て、どこへ行くのか？

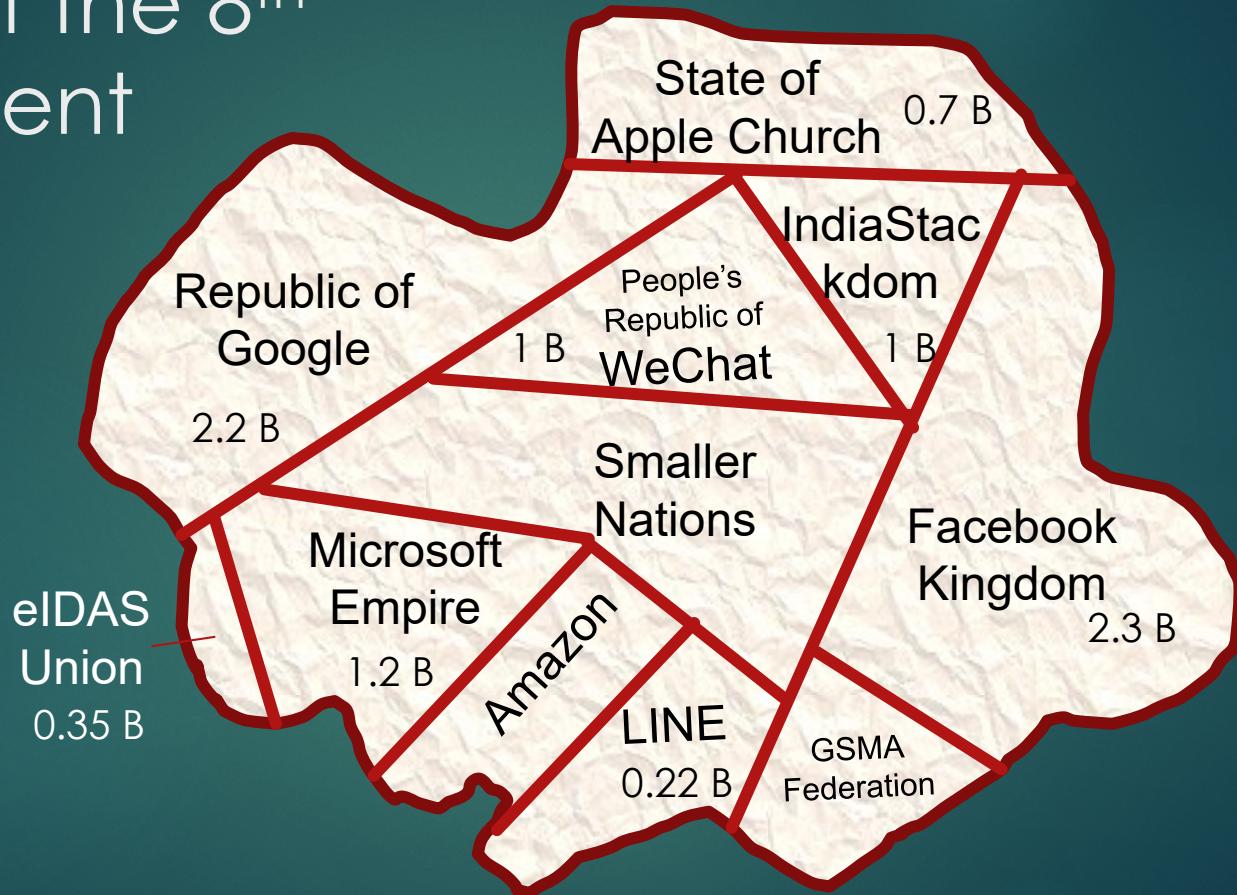
3. 第八大陸で生き残るには

1. Discovery of the 8th Continent and the digital identity as the governance infrastructure.

2. Where OpenID Connect came from and where it is heading to.

3. How to stay relevant in the 8th Continent

Map of the 8th Continent



A Digital Single Market for Europe: the data economy

Free Flow of Data with Trust

- ▶ By 2025, Data Economy will form 5.4% of GDP.
- ▶ By just removing the regulations barring free movement of non-personal data, it is estimated that it could generate up to €8 billion in GDP a year
- ▶ 2014: 56 Laws forced data localization
- ▶ 2020: ZERO laws.

(Source) Andrus Ansip: A Digital Single Market for Europe: the data economy (2019)

“ Electronic identification (eID) and electronic Trust Services (eTS) are key enablers for secure cross-border electronic transactions and central building blocks of the Digital Single Market. ”

(SOURCE) [HTTPS://EC.EUROPA.EU/DIGITAL-SINGLE-MARKET/EN/TRUST-SERVICES-AND-EID](https://ec.europa.eu/digital-single-market/en/trust-services-and-eid)

Free Flow of Data with Trust

eIDAS regulation contents

Trust Services

eIM

electronic
Identification
Means



- Directly related to personal identity
- Indirectly related to personal identity

(Source) Wim Coulier: Using eIDAS to drive mass adoption of identity solutions (2019)

Digitalization

デジタル化

西用

末期清朝～洋務運動
(1861 - 1895)

“SEIYOU”

(Application of Western
Technologies)

(1961 – 1895)

と

麥法

日本～明治維新
(1867 - 1905年位?)

&

“HENPOU”

(Changing the way
of life / regime change)

(1961 – 1895)

洋務運動 (1861 - 1895)

- ▶ 「中学」を「体」となし「西学」を「用」となす

「中体西用」論

- ▶ 曾國藩、李鴻章～洋務派
- ▶ 西洋諸国の進んだ技術の導入に主眼

既存の体制を維持したまま、最新の技術をツールとして導入。

Westernization (1861 - 1895)

- ▶ Applying western technologies to the Chinese Life.

「Chinese-body Western-tech」

- ▶ Zēng Guófān, Lǐ Hóngzhāng
- ▶ Intro of Western Technologies

Applying the newest technologies to the existing regime.

北洋艦隊（北洋水師）

- 1888年、李鴻章により設立。
- 当時東洋一の規模、最新式の軍艦を擁す。
- 甲申政変や長崎事件での日本の敗北の背景にも。



Beiyang Fleet

- Est. 1888 by Lǐ Hóngzhāng
- Largest fleet in Asia
- Newest and the greatest.
- One of the main force behind the defeat of Japan in Gapsin Coup and Nagasaki Incident.



軍事工業

- 重工業の技術を西洋から採り入れるほか積極的に技術者を登用
- 安慶内軍械所、江南製造局、他

Military industry

- Introduced Heavy Industry techniques from the West and treated engineers well.
- Anqing Arsenal was built purely by Chinese engineers.

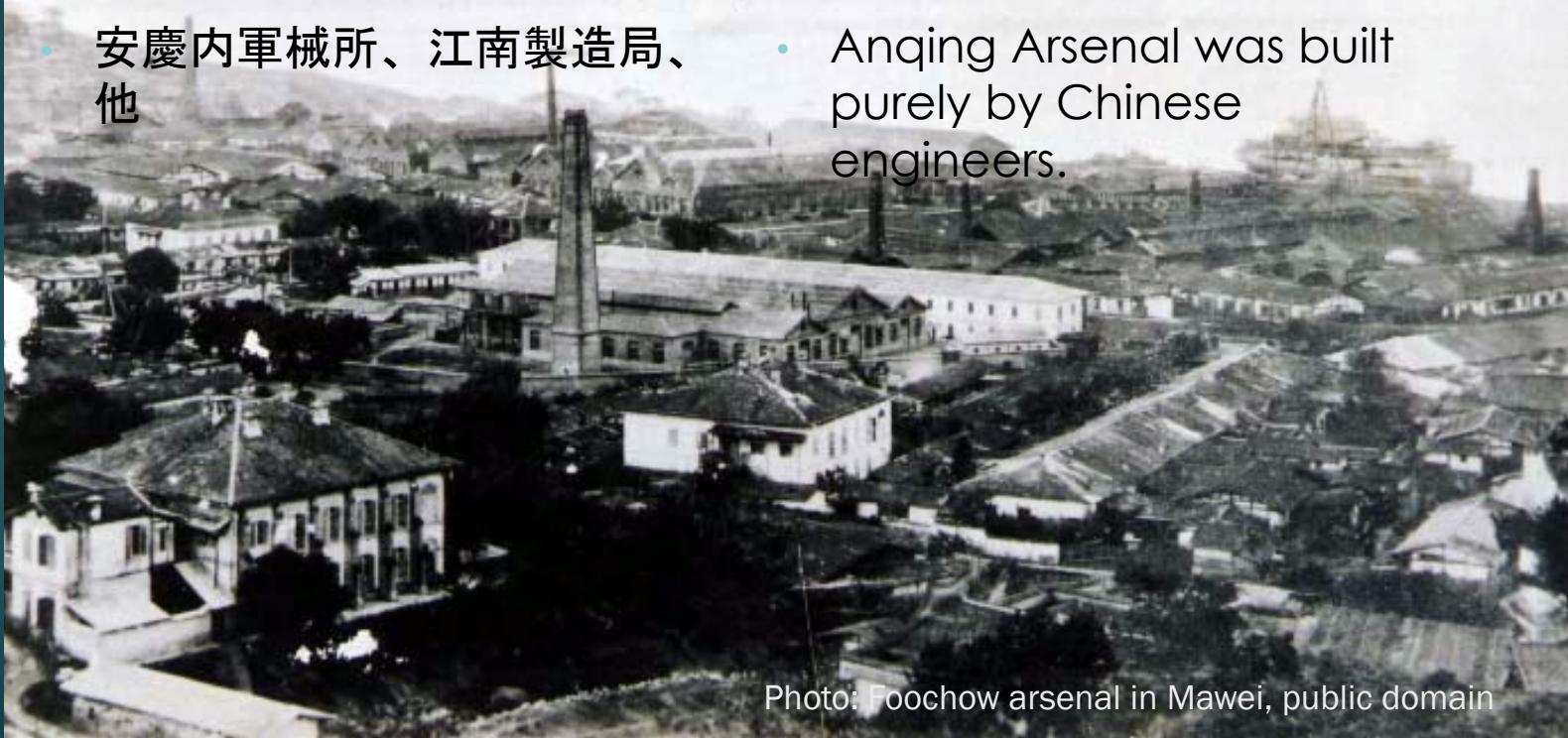


Photo: Foochow arsenal in Mawei, public domain

教育事業

Education

- ▶ 30カ所あまりの近代新式学校を建設
 - ▶ 同文館(1862)、船政学堂(1866)
- ▶ 西洋の書物を翻訳・出版し、「西学」の普及
- ▶ 每年30名の留学生をアメリカに。
 - ▶ 多くが後に中国の政界・産業界などで活躍

30+ modern schools were built

- ▶ Tongwen Guan(1862), 船政学堂(1866)

- ▶ Translated Western books and spread Western knowledge.

- ▶ Sent 30 Students/year to the US.

- ▶ Many of them became leaders in political and industrial sphere later.

(画像) 総理衙門(パブリック・ドメイン)。門の京師同文館として、西側が外交活動に使われた。

当初は成果を上げた
洋務運動であったが…

Westernization Movement
achieved great in the beginning
but

失速

Stalled



- 総理海軍事務衙門が海軍を統括→頤和園建造に予算転用、北洋艦隊は設備更新や艦隊新規購入が出来ず老朽化、日清戦争で大敗

- 生産管理方式は清朝の官僚主義に基づく旧来型
- 官需のみなので、採算度外視、資本蓄積できず衰退

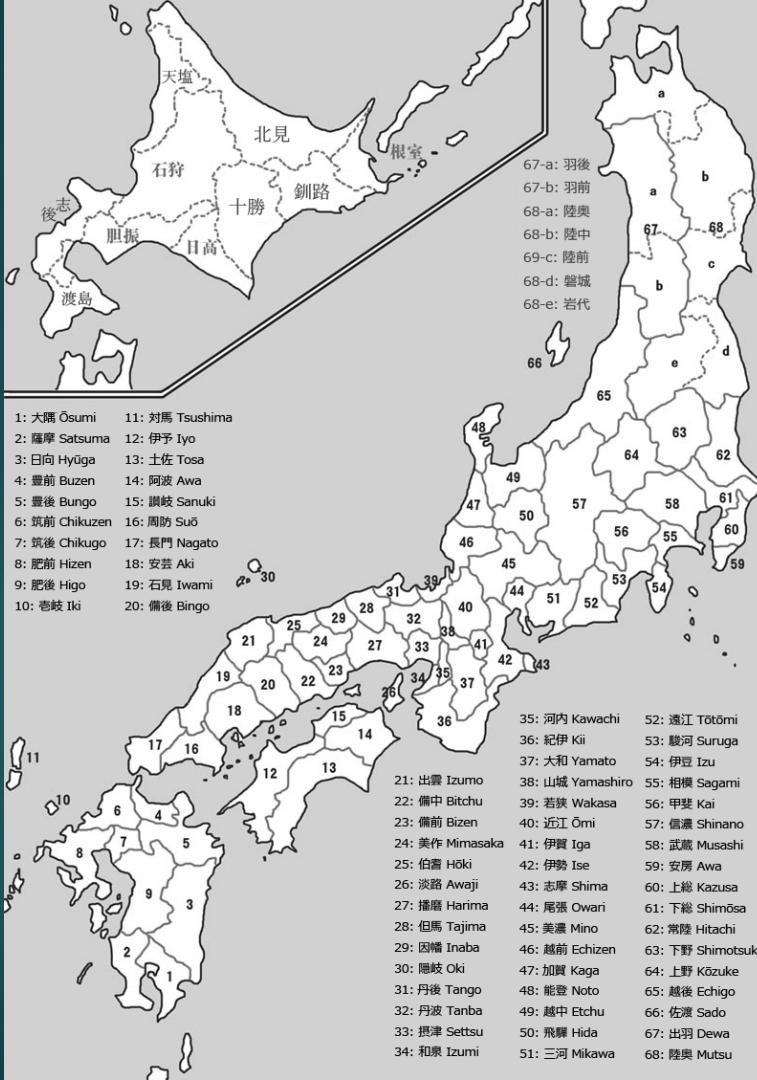
- エリート教育
- 民衆の底上げ効果は？

明治維新（1867 – 1905?）

▶ 西洋の進んだ技術を「用いる」ではなく、社会のあり方を根本的に変容させた
「変法」

Meiji Restoration (1867 – 1905?)

▶ Instead of applying the western technology to the existing regime, **transformed** the way life was top to bottom based on the new technologies:
“Regime Change”



「藩」なんて無かった。 あったのは多数の 「國」

Japan was composed of many small “countries” then.

(出所) Wikimedia Commons「Ancient Japan Provinces Map in Japanese Kanji」
https://commons.wikimedia.org/wiki/File:Ancient_Japan_provinces_map_japanese.gif
 CC-BY wikiwikiyarou

國 → 藩 → 県

Country → Domain → Prefecture

統一国家

Unified Nation

国言葉 → 方言

Language → Dialect

「標準語」の義務教育による普及

Proliferation of “Standard Japanese” through compulsory education

言語統一

Standardization of Language

教育制度 | Education System

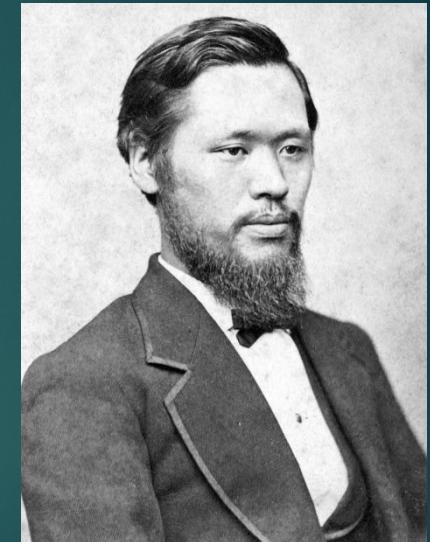
- 1871年（明治4年）：文部省設置（大学ヲ廃シ文部省ヲ置ク。）
- 1872年（明治5年）：学制公布
- 1886年（明治19年）：学校令公布 ← 義務教育

一般国民にまで広く門戸を開いた、全国一律の教育制度：義務教育

Compulsory education
for Everybody

女子教育の推進

Promotion of education
of women



森有礼 | Arinori Mori
(出所) Wikipedia パブリック・ドメイン

郵便制度

- ◆ 1871年に一連の太政官布告、郵便制度が開始
 - ◆ 東京～京都～大阪間62箇所の郵便役所・郵便取扱所で官吏が引き受け・管理を行い、配送時間は厳守
- ◆ 1890年には電話を開始。

Reduced
the delivery
time by 50%



(出所) Wikipedia『郵便』をもとに、NRI

Postal System

- ◆ Est. 1871
 - ◆ 62 stations between Tokyo and Osaka, operated by public servants, with strict delivery time.
- ◆ Telephone started in 1890.



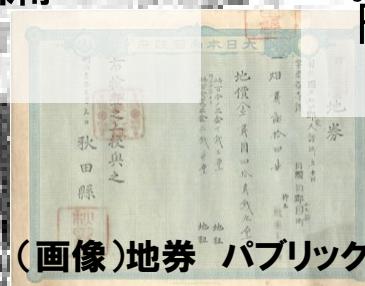
(画像)日本近代郵便の父・
前島密の肖像を使った1円切手
パブリック・ドメイン

経済・金融制度

- 土地の私有化と私有財産権の確立
- 官営工場や鉱山の民間への払い下げと産業革命の進展
- 日本銀行設立と、資本主義的金融制度の整備

Economic & Financial System

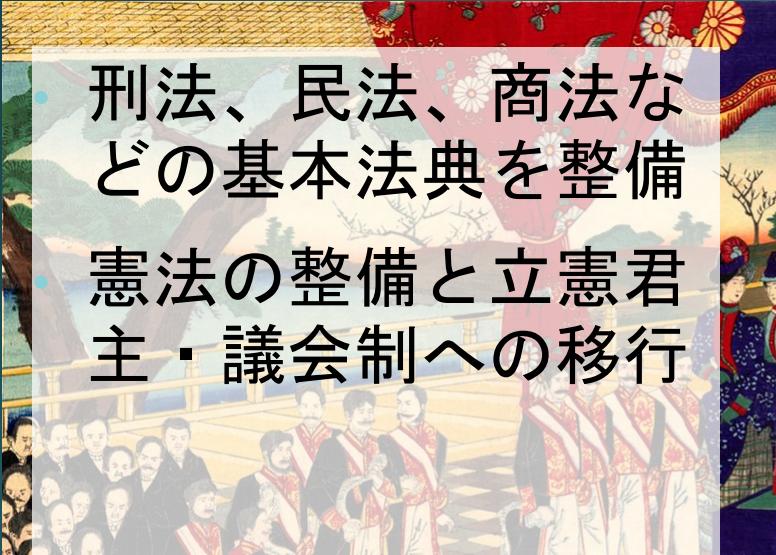
- Privatization of land ownership and the establishment of private property right
- Privatization of government owned factories and mines and advancement of the industry revolution.
- Establishment of Bank of japan and Capitalism Finance System.



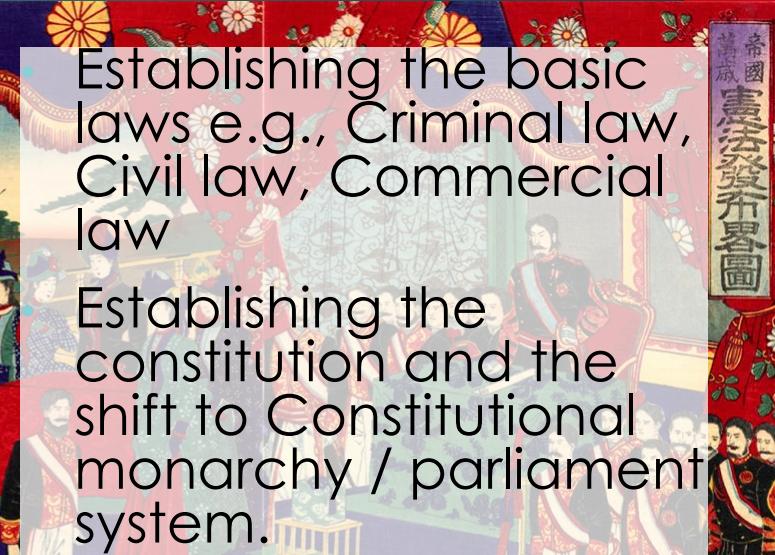
(画像)富岡製糸工場 パブリックドメイン

法制度

Legal system



- 刑法、民法、商法などの基本法典を整備
- 憲法の整備と立憲君主・議会制への移行



Establishing the basic laws e.g., Criminal law, Civil law, Commercial law

Establishing the constitution and the shift to Constitutional monarchy / parliament system.



(出所)楊洲周延『憲法發布略圖』(明治22年) パブリックドメイン

明治維新は最新の技術を前提として、
社会のあり方を根本的に改めた
「変法」であった。

Meiji Restoration was a
“Regime Change” that
transformed the way society
functions ground up.



西用

末期清朝～洋務運動
(1861 - 1890年代前半)

Western Use

v.s.

變法

日本～明治維新
(1867 - 1905年位？)

Regime Change

As the result

1895

- 日清戦争～台灣・遼東の割譲 + 2億両の賠償金

1898

- 膜州湾租借（ドイツ）
- 旅順、大連租借（ロシア）
- 九龍半島、香港、威海衛租借（イギリス、

1899

- 広州湾租借（フランス）

1895

- Sino-Japanese war～cession of Taiwan etc.

1898

- Jiaozhou Bay (Germany)
- Lushun, Dalian (Russia)
- Hong Kong (UK) etc.

1899

- Guangzhou Bay (France)

列強による分割と亡國

Division by Major Powers and the fall.

なぜこんな話をしたか？

Why such a talk?

既存モデルにデジタル技術を単に当て
はめるような「デジタル西用」はして
いませんか？

Are you not just retrofitting digital
technologies on the existing
model?

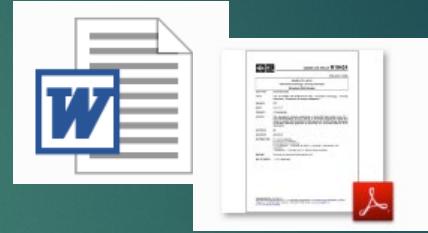
変法していますか？

Are you doing regime change?

2種類の ペーパレス化



2 Types of Paperless



業務としては、紙がPDF等に変わっただけ。

<XML>
</XML>

{
“json”
}

変法 Regime change

自動処理を前提に、業務のやり方を変える。

西用
Use Tech

Denmark: Citizen
Portal

PDFワープロ
Glorified PDF Word Processor

V.S.

Digital Austria

XML化による徹底的な自動化推進
Automatic data processing
using XML

“ 政治家は目立つから立派な駅舎を建てたがる。だが鉄道の本質は線路と列車と運行システムだ。我が国は（最初）残念ながら駅舎を立てることを選んでしまった。

◦ デンマークの某官僚

Politicians likes to build station building as it would be apparent to people. However, railroad's central principles are rails, trains and operations. Unfortunately, our government chosed to build a gorgeous train station.

A PUBLIC SERVANT

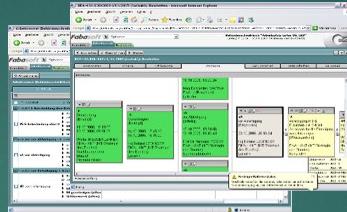
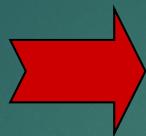
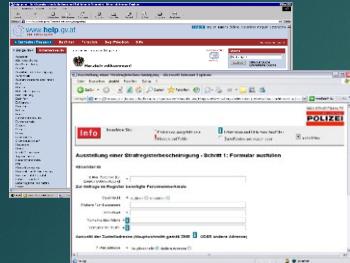
一方、デジタル・オーストリアは…

- ✓ あらゆる文書をXML化、自動処理、24時間以内の返答
 - ✓ 24時間以内に返せない場合は、理由を返す
- ✓ 国会で策定中の法案まですべてXML化、履歴管理公開、紙は廃止
- ✓ 官が発行する文書は、電子署名付きのXMLに
 - ✓ 民間でも自動処理可能に

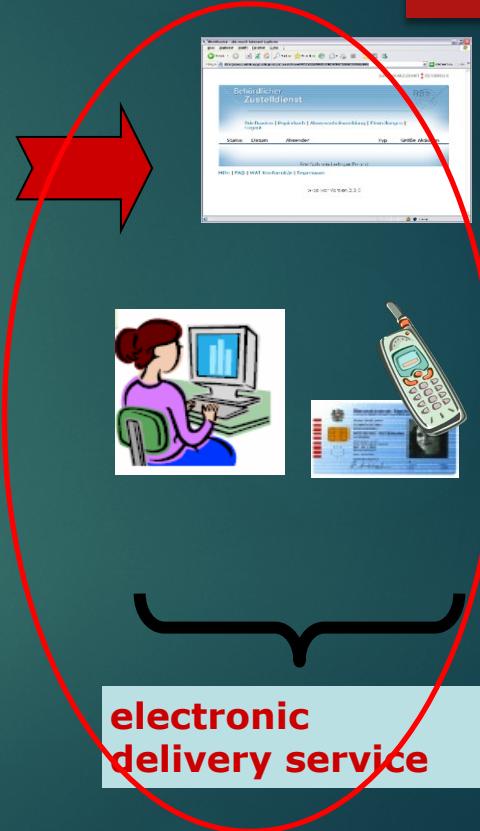
✓ OTOH, Digital Austria did

130

- ▶ XMLize all documents and responding within 24 hours
 - ▶ If not, reasons are returned.
- ▶ Laws being discussed in Parliaments are XMLized and edit history are openly accessible. No paper.
- ▶ All the document that the government issues are issued as signed XML
 - ▶ Thus, private sector can also process them automatically

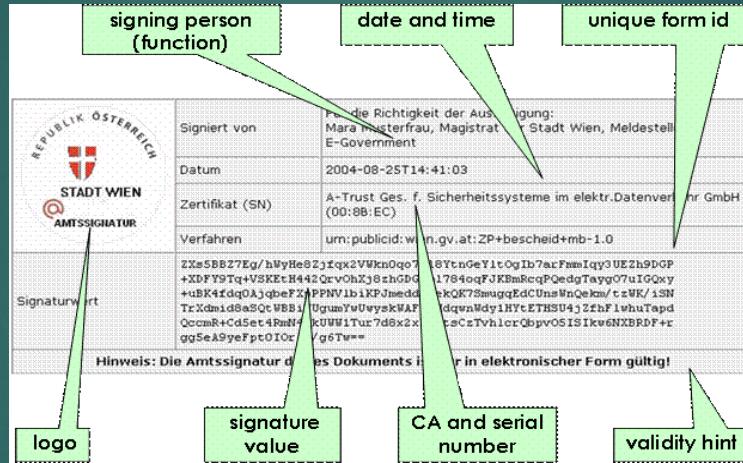


central registers
and ELAK-
Backoffice



**electronic
delivery service**

delivering documents is key for eGovernment a consistent model of electronic delivery has to complete such effort Application independent electronic delivery



electronic documents need the potential for being authentic - **even if printed on paper such documents shall keep validity**

Official signatures serve to facilitate recognition of the fact that a document originates from an authority.

デンマークだって、 負けてられない

- ✓ 全てデジタル化（構造化データ化）
- ✓ 紙の完全廃止

「デジタル・デバイド？どうして心配する必要が？紙ベースのシステムが導入されたときだって、文字の読み書きができない人はたくさんいたけど、代書屋が出てきて解決したわよね。」

✓ So did Denmark as well

- ▶ Everything digital (Structured data)
- ▶ No paper

“ Digital divide? Why do you worry? When the paper based system was introduced, many people were illiterate but private sector services took care of it.



更に | Further



2014年、紙幣と硬貨の発行の外部委託決定

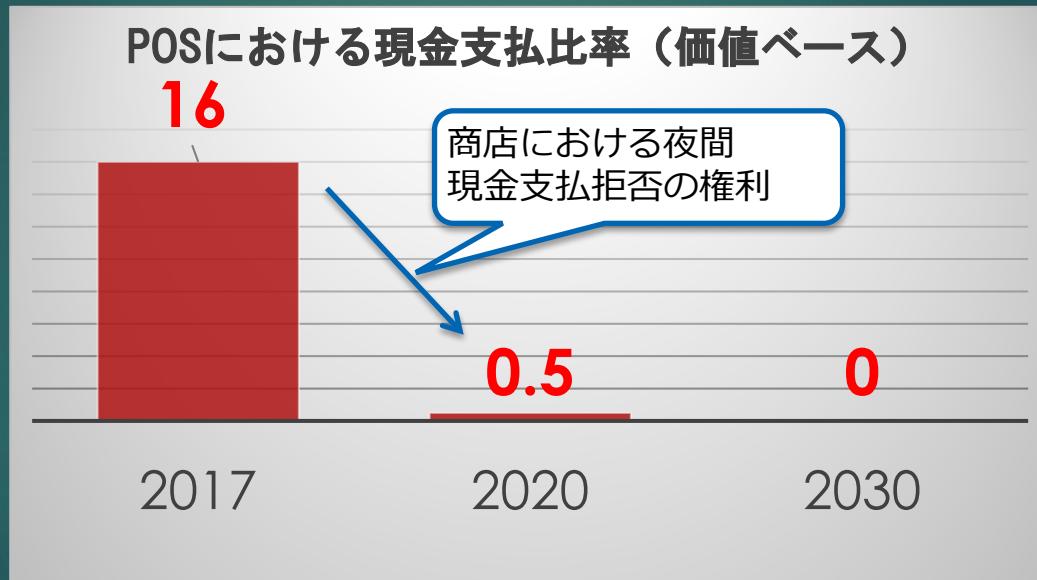
2014 – Decided to outsource
printing and minting money

硬貨は2016年にフィンランド企業のミントに鋳造委託。

紙幣は2018年にフランス企業オバトゥール・フィドウシワール (Oberthur Fiduciaire SAS) に委託決定。（同社によるデンマーク紙幣の発行は2020年よりの予定）

(出所) JETRO「ビジネス短信>デンマーク中銀、硬貨に続き紙幣印刷の外注を発表」

2030年、現金の廃止 | Abolish cash by 2030



(出所) デンマーク中央銀行「Danish Households Opt-out of Cash Payment」(2017)他により筆者

2つの政府に共通すること

デジタル変法

デジタルを基本として
組織・業務の在り方から
再設計する

Common factors among them

Digital “Regime change”

Transform the organization
and the operation based
on the new digital reality

国レベルでなくても、
企業レベルでも同じことが言える。

It also applies to private companies.

【悲報】バカンス満喫中のイタリアと日本の一人あたりのGDPがほぼ変わらない件 労働生産性に至ってはボロ負け

2016.8.17

■ キャリコネ編集部

•GDP •バカンス •労働生産性



短かったお盆休みも終わり、はやくも次の連休を待ちにしているという人も多いだろう。一方海外では、今がバカンスの最中という国もある。

その一つがイタリアだ。イタリアでは8月に1か月近くの長期休みを取る人が多く、特にピークの8月15日の祝日フェラゴストのあたりは街が空になる現象が起こるという。

「9月までvacationです、サンキュー、あなたも良い夏を！」



GDP per capita / 一人あたりGDP (2018)

140

Rank (World)	Country / 国	US\$
1 (9)	<u>United States / アメリカ</u>	62,605.59
2 (11)	<u>Australia / オーストラリア</u>	56,351.58
3 (18)	<u>Germany / ドイツ</u>	48,264.01
4 (20)	<u>Canada / カナダ</u>	46,260.71
5 (21)	<u>France / フランス</u>	42,877.56
6 (22)	<u>UK / イギリス</u>	42,558.00
7 (26)	<u>Japan / 日本</u>	39,305.78
8 (27)	<u>イタリア</u>	34,260.34

(出所) 世界経済のネク帳「世界の一人当たりの名目GDP(USドル)ランキング」に基づき筆者
(出所) 世界経済のネク帳(https://www.ecode.net/)を元にNRI
(IMF: World Economic Outlook Database <2019-06-01取得>にてクロスチェック済み)

労働生産性

Productivity (2017)

(出所) 日本生産性本部「日本の生産性の動向2018年版」に筆者加筆

2017年	
アイルランド	164,795
ルクセンブルク	143,770
米国	127,075
ノルウェー	122,902
スイス	118,155
ベルギー	117,307
オーストリア	108,405
フランス	106,998
デンマーク	105,454
オランダ	105,091
イタリア	104,179
オーストリア	101,810
ドイツ	100,940
スウェーデン	100,207
フィンランド	100,123
スペイン	94,220
アイスランド	93,554
カナダ	93,093
英國	89,674
イスラエル	87,756
日本	84,027
ニュージーランド	76,105
トルコ	75,941

個々の日本人は優秀だし真面目

なのに、なぜこんなに差がひらく？

Why so much difference
despite the capable Japanese
Labour?



第一次産業革命前、品質の高い綿織物はインドの労働者によって作られていた

Before the 1st Industrial Revolution, high quality cotton textile primarily came from Indian labour

インドの労働者は優秀
だった

Indian labour were
capable



しかし、かれらは新しい技術と、それにふさわしい社会的構造を導入できなかつた。

Yet, they did not have access to the new technology and new social structure optimised for it.

その結果、多くの人が餓えに直面することになった。

As the result, many people suffered from starvation.

現代の日本は幸いにして、技術にはア
クセスできます。

Japan now has access to the
technology fortunately.

問題は、企業マネジメントおよび
社会構造を変えられるか。

The issue is whether we can
change the corporate
management and the social
structure.

デジタル化したふりをしてごまかすの
はやめましょう。

Let's not fool ourselves by
pretending to be Digitalized

PDFを送って、それを印刷、ハンコを
ついてスキャンして送り返すのはデジ
タル化ではありません。

Sending a PDF and have it printed
and signed, then scanned and sent
back is not Digitalization.

郵便をメールで、紙をPDF等で置き換えるのはデジタル化ではありません。

Replacing post with email and paper with PDF is not Digitalization.

構造化データを高度ネットワークを使って受け渡し、AIなどで自動処理するように仕事のやり方を変えるのがデジタル化です。

Digitalization is the Changing the way we work by sending and receiving structured data and automatically processing it using AI etc.

そのためには、相互接続性がある形で、送信者、受信者、データを識別・認証する必要があります。

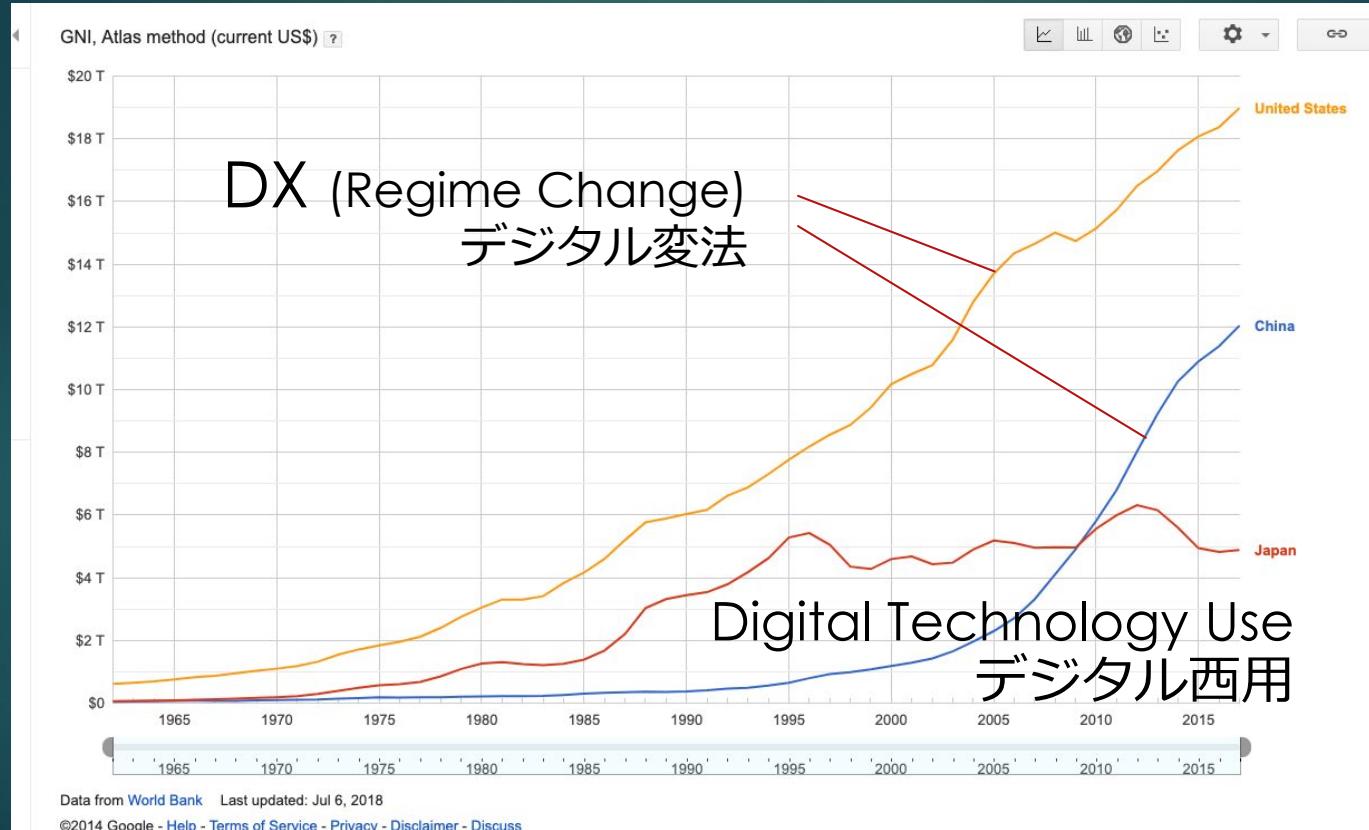
For it, we have to identify and authenticate the sender, receiver, and the data in an interoperable manner.

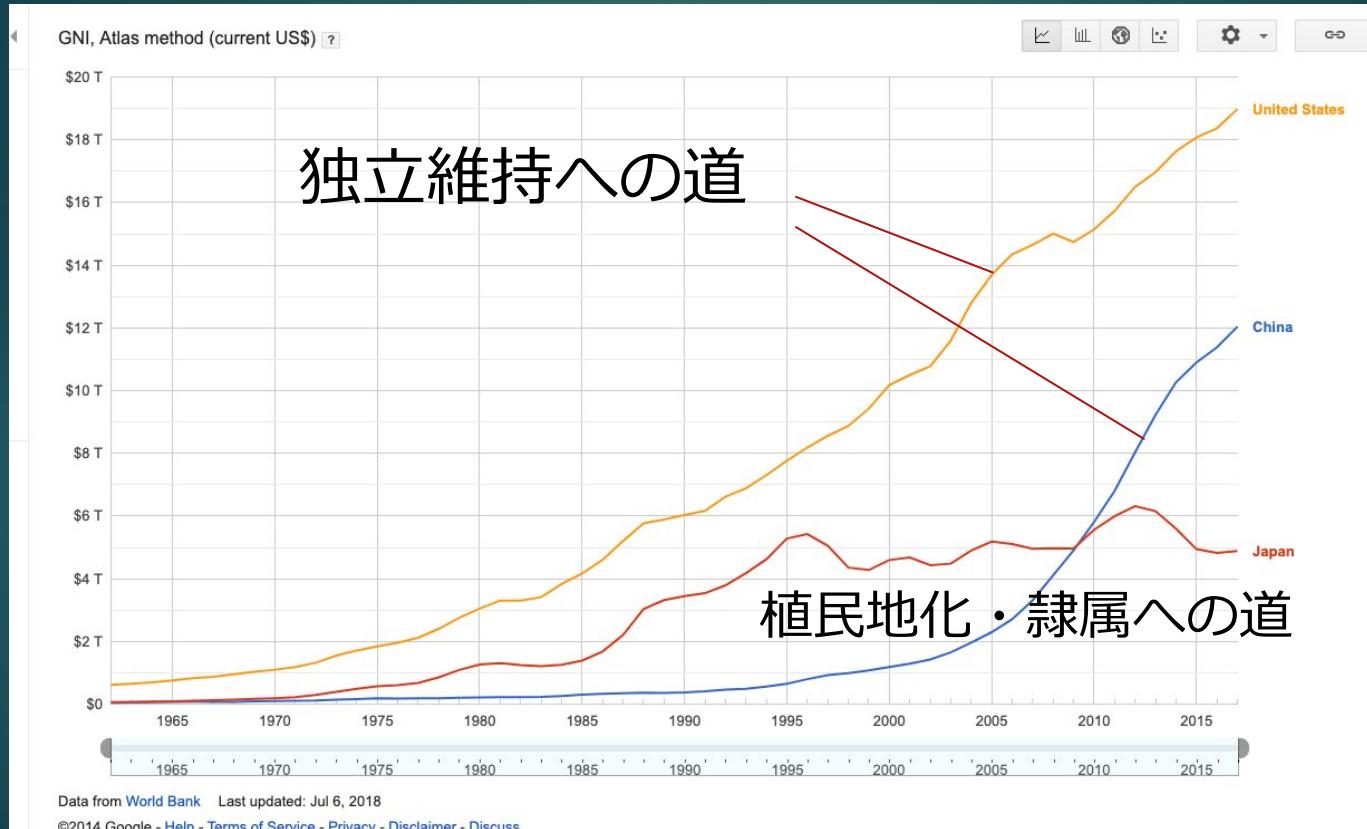
だから、標準ベースの
信頼できるIdentity基盤が
重要なのです。

That's why Standard based
Trusted
Identity platform is so important.

GAFAMが2000年台に気づいたとおり。

Just like GAFAM realized it in 2000s.





デジタル・アイデンティ ティに基づく「変法」

Digital identity based
“regime change”



Change,
Yes, We
Can!